


Advocacy Overview

Derek C. Brandt, JD
Director, Congressional Affairs
American Academy of Neurology

 @DerekBrandtDC

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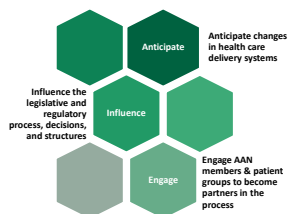


Presentation Overview

- Overview of AAN Advocacy Approach
- Key Policy Developments
- 2022 Elections Update
- How to Get Involved
- Ask questions throughout!

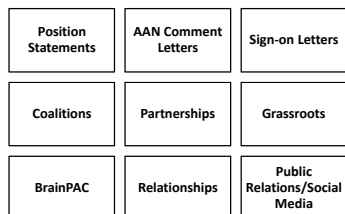
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AAN Approach to Advocacy



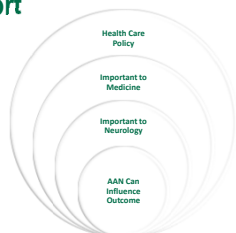
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Tactics for Influence Policy

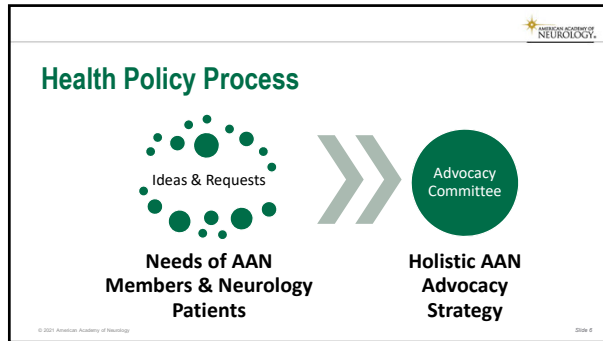


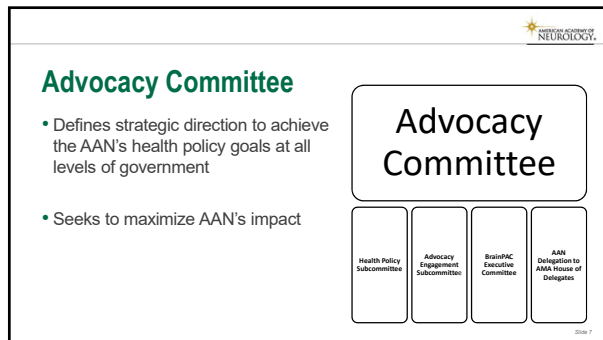
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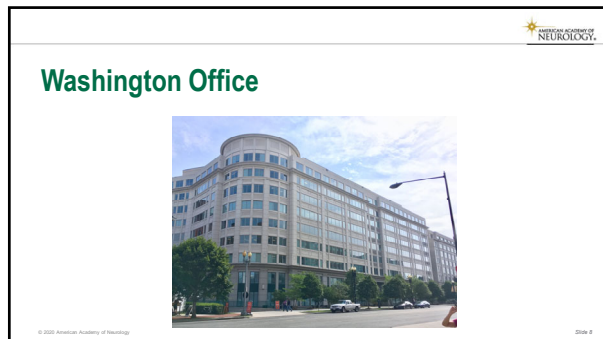
Maximize Effort



Code







State Legislative Advocacy

- On average, 109,000 bills are introduced in state legislatures every year
- AAN Bill Tracker – Powered by Quorum
- Issue Portfolio
 - Scope of Practice
 - Telemedicine
 - Opportunity
 - Patient Disease Registries
- Tactics
 - State Medical Society
 - State Neurosociety
 - AMA Scope Coalition

Effective Advocacy

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Neurology Patient Advocacy

- Patient Advocacy Groups have robust grassroots organizations
 - Hold fly-in Advocacy days like NOH
 - Large list of seasoned patient advocates
- Strong Relationship with AAN
 - Built over years of collaboration on the State and Federal levels
- Quarterly Zoom Meetings
 - Annual roundtable in Washington DC

Roundtable in Washington DC

Logos for various neurology organizations: ALS, MS, Epilepsy, MDA, etc.

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Key Policy Developments

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Recent Key Developments

- Inflation Reduction Act
- Telehealth Passes the House
- Prior Authorization Reform Clears House Committee
- Medicare Payment Cliff (again)
- Government Funding
- CY23 Physician Fee Schedule

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Inflation Reduction Act

- For the first time, allow the US government to negotiate drug prices under Medicare Parts B and D
- Lower Part D out-of-pocket costs to a maximum of \$2,000 annually for Medicare beneficiaries
- Limit future increases in the cost of Medicare medications to the rate of inflation
- Extend temporary subsidies for the Affordable Care Act health care exchanges for three years, making coverage significantly more affordable for many

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Implementation Timeline of the Prescription Drug Provisions in the Inflation Reduction Act

2023	2024	2025	2026	2027	2028	2029
Requires drug companies to pay rebates if drug prices rise faster than inflation	Eliminates 5% coinsurance for Part D catastrophic coverage	Adds \$2,000 out-of-pocket cap in Part D and other drug benefit changes	Implements negotiated prices for certain high-cost drugs: •10 Medicare Part D drugs •15 Medicare Part D drugs •15 Medicare Part B and Part D drugs •20 Medicare Part B and Part D drugs			
Limits insulin copays to \$35/month in Part D	Expands eligibility for Part D Low-Income Subsidy full benefits up to 150% FPL	Further delays implementation of the Trump Administration's drug rebate rule to 2032				
Reduces costs and improves coverage for adult vaccines in Medicare Part D, Medicaid & CHIP	2024-2030: Limits Medicare Part D premium growth to no more than 6% per year					

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H.R. 4040 Passes the House

- Extends telehealth flexibilities in Medicare until end of 2024
- Pending in the Senate
- Everyone agrees telehealth shouldn't go away, but cost is a barrier
- Audio-only extension is included in this version

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H.R. 3107 Passed the House Ways and Means Committee

- **Streamlines** the prior authorization (PA) process in Medicare Advantage (MA) and **increases transparency** by:
 - Establishing an electronic prior authorization (ePA) program
 - Establishing a list of items and services eligible for real-time decisions
 - Standardizing and streamlining the process for routinely approved services
 - Ensuring requests are reviewed by qualified medical personnel
 - Protecting beneficiaries from any disruptions in care

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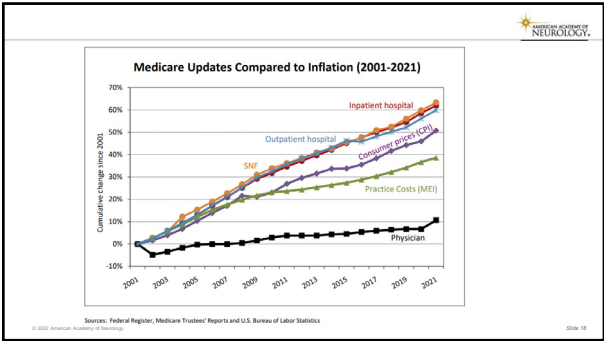
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Medicare Payment Cliff

- Short term fix is again needed to avoid substantial cut to Medicare payments
- Caused by multiple factors, including:
 - Expiring relief (3%)
 - PAYGO (4%)
 - Budget Neutrality (1.55%)
 - Plus no inflation adjustment



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Government Funding

- Both chambers have released appropriations packages
- No agreed topline number in either chamber
- Likely Continuing Resolution through the end of the calendar year, with a final budget anticipated by the beginning of 2023

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	FY 2022 Enacted	AAN Requested for FY23	FY23 House	Discrepancy (House)	FY23 Senate	Discrepancy (Senate)
NIH	\$45 billion	\$49 billion (+\$4.1b)	\$47.5 billion	-\$1.5 billion	\$47.959 billion	-\$1.04 billion
NINDS (with Innovation account)	\$2.611 billion	\$2.882 billion (+\$179m)	\$2.833 billion	-\$49 million	\$2.768 billion	-\$114 million
BRAIN Initiative	\$620 million	\$680 million (+\$60m)	\$620 million (\$450m from Cures Act)	-\$60 million	\$700 million	+\$20 million
VA Medical & Prosthetic Research	\$882 million	\$980 million (+\$98m)	\$926 million	-\$54 million	\$916 million	-\$64 million
VA NCoE	\$30.5 million (total) \$10m (each) Headache/ Epilepsy \$2.5m MS \$8m Parkinson's	\$65 million (total) \$25m Headache \$19m Epilepsy \$5m MS \$16m Parkinson's	Total TBD \$15m Headache \$19m Epilepsy Parkinson's & MS TBD	TBD	Total TBD TBD Headache TBD Epilepsy TBD MS \$12 million Parkinson's	TBD

AMA's Characteristics of a Rational Medicare Payment System

- Key Principles:
 - Ensuring financial stability and predictability
 - Safeguarding access to high-quality care
 - Promoting value-based care
- Endorsed by the AAN and 120+ other state/national organizations
- First step is short term fix; next step is structural reforms

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Medicare Physician Fee Schedule

- On July 7, 2022, CMS issued proposed annual updates to payment policies for physicians paid under the Medicare Physician Fee Schedule (MPFS) in 2023.
- Overall impact on neurology: -1%
- Conversion factor cut of nearly 4.5%
- Comments are due September 6
- **The AAN's comments (40+ pages!) are being finalized and have been drafted in consultation with subject matter experts from across the AAN**

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E/M, Global Packages, and Split Visits

- CMS is proposing to adopt the CPT revisions for the other E/M visit codes and in most cases accepted the RUC recommendations
- CMS seeks public comment on strategies to improve the accuracy of payment for the global surgical packages in preparation for future rulemaking.
- In a significant win for AAN advocacy, CMS is proposing to delay policies impacting split (or shared) E/M visits that were set to go into effect on January 1, 2023, until January 1, 2024, to allow for further dialogue with stakeholders.

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Telehealth

- 151-day extension of critical telehealth flexibilities in accordance with the Consolidated Appropriations Act
 - Audio Only
 - Site Restrictions
- Proposals to add services including neurostimulator pulse generator/transmitter and emotional/behavior assessment, psychological and neuropsychological testing and evaluation services to the Medicare Telehealth List on a Category 3 basis
- Proposal to add a telehealth indicator to publicly available physician and group Physician Compare pages.
- Soliciting information on direct supervision requirements


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MIPS Value Pathways

- The rule proposes five new MIPS Value Pathways (MVPs), 2 of which focus on neurologic conditions to be made available beginning with the 2023 performance year.
- By adding these 5 MVPs to the 7 finalized last year, CMS is proposing that providers will have access to 12 MVPs starting in 2023, 3 of which are available to neurologists:
 - Newly Proposed: "Optimal Care for Patients with Episodic Neurological Conditions MVP"
 - Newly Proposed: "Supportive Care for Neurodegenerative Conditions MVP"
 - "Coordinating Stroke Care to Promote Prevention and Cultivate Positive Outcomes MVP"
- The AAN actively engaged with CMS during the development process for these MVPs and provided the agency with feedback throughout the development process.

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Quality Payment Program

- Statutorily required performance category weights
 - Quality: 30%, Cost: 30%, Improvement Activities: 15%, Promoting Interoperability: 25%
- Annual updates to the performance categories
- Performance threshold held consistent at 75 points
- Elimination of the additional performance threshold for exceptional performance
- Request for Information on Alternative Payment Model Incentive Payment Structure and Transition to Split Conversion Factor

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2022 Elections Update

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Biden Approval Rating

80%
70
60
50
40
30
20

DAY 581

54.4% Disapprove

40.7% Approve

1/23/21 1/17 8/23/22

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The economy viewed as top voting issue in midterm elections

54 of 100 surveyed voters saying such is very important to their vote in the 2022 congressional election

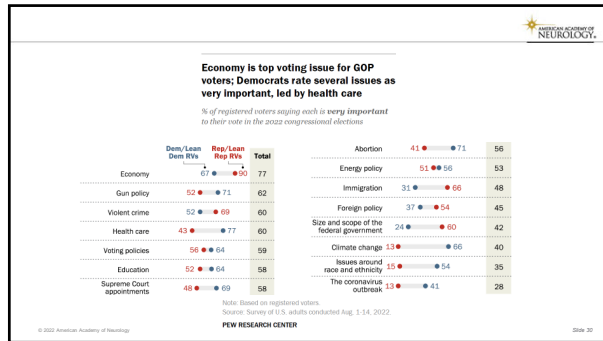
Economy	54
Our policy	42
Vaccine crime	38
Health care	35
Voting policies	33
Education	34
Supreme Court appointments	34
Abortion	30
Energy policy	28
Immigration	28
Foreign policy	25
Size and scope of the federal government	22
Climate change	20
Issues around race and ethnicity	18
The coronavirus outbreak	18

Note: Based on registered voters.
Source: Survey of U.S. adults conducted Aug. 3-14, 2022.

PEW RESEARCH CENTER

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LIKELY DEMOCRATIC 11 Dem/11 Rep Seat	LEAN DEMOCRATIC 11 Dem/11 Rep Seat	DEMOCRATIC TOSS-UP 26 Dem/11 Rep Seat	REPUBLICAN TOSS-UP 11 Dem/11 Rep Seat	LEAN REPUBLICAN 11 Dem/11 Rep Seat	LIKELY REPUBLICAN 11 Dem/11 Rep Seat
CO-07 Open	AZ-08 Stanton	CA-13 Open	CA-22 Valencia	AZ-01 Schwarbert	AK-A1 Vacant
CT-02 Courtney	CA-09 Harder	IL-17 Open	CA-27 Garcia	AZ-08 Open	AZ-02 D'Hallgren
GA-02 Bynum	CA-40 Porter	WI-01 Mann	CO-08 New Seat	CA-41 Cramer	CA-03 Open
IL-11 Foster	CA-09 Lewis	KS-03 Davis	NC-13 Open	CA-45 Jeter	CA-03 Kim
IL-14 Underwood	CT-05 Hayes	ME-02 Gidycz	NE-02 Bacon	IA-03 Kene	FL-07 Open
NC-09 Manning	IL-06 Capps	MI-07 Soban	MA-02 Menniti	NY-07 Malinowski	FL-13 Open
ND-03 Kim	IL-10 Open	MI-08 Meece	NE-02 Open	RI-01 Open	FL-19 New Seat
NY-05 Gutmiller	MD-06 Trone	MN-02 Craig	OH-01 Chabot	PA-07 Wild	FL-27 Malcar
NM-02 Lujan	MI-03 Open	MA-01 Pappas		TX-15 Open	IA-01 Miller-Meece
RI-01 Fennell	NC-01 Open	NH-02 Nadeau		WA-02 Open	IA-02 Kinross
VA-04 Open	NY-17 Maloney	NY-01 Titus		WA-03 Open	MA-10 Open
PA-12 Open	OR-04 Open	NV-03 Lee			NY-01 Pirogoff
	OR-05 New Seat	WV-03 Hancock			NY-03 New Seat
	TX-24 Margot Seat	NY-03 Open			NY-02 Garbarino
		NY-18 Open			NY-11 Malhotra
		NY-19 Vacant			
		OH-09 Raskin			
		OH-13 Open			
		OR-05 Open			
		PA-08 Cernigoi			
		PA-17 Open			
		RI-02 Open			
		TX-08 Cuellar			
		VA-02 Luria			
		VA-07 Spanberger			
		WA-06 Schreyer			

DEMOCRATS 14 HELD SEATS				REPUBLICANS 21 HELD SEATS			
SOLID D	LIKELY D	LEAN D	TOSS-UP	LEAN R	LIKELY R	SOLID R	
CA-Padilla		CO-Bennet	AZ-Kelly	FL-Rubio	UT-Lee	AK-Ryan	
CT-Blumenthal		IN-Hassan	GA-Wyckoff	NC-Open		AL-Open	
HI-Schatz		PA-Open	NV-Cortez Masto	OH-Open		AR-Boozman	
IL-Cook			WV-Johnston			IA-Grassley	
MD-Kam Harris						IS-Capito	
NY-Schumer						RI-Young	
OR-Wyden						KS-Morano	
VT-Open						RI-Paul	
WA-Murray						LA-Kennedy	
						MO-Open	
						ND-Hooven	
						OK-Lankford	
						OK-Open	
						SC-Scott	
						SD-Thune	



Elections Impact on AAN Advocacy

- Nearly all of our issues are bipartisan
- While both are supportive, parties tend to have different focuses
- Republican House would focus extensively on oversight
- Extensive planning to educate new Congress
 - Introduce AAN
 - Share our top priorities
 - Offer our local members as resources

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Katie Britt (R)

- Likely next Senator from Alabama
- Introduce yourself early!!



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How to Get Involved

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Neurology on the Hill

- Two-day advocacy event in Washington, DC
 - Increase awareness of neurology on Capitol Hill
 - Advocate for top federal issues
 - Relationship-building opportunity
- 2023 dates are TBD
 - <https://www.aan.com/public-policy/neurology-on-the-hill/>

Neurology off the Hill

- Opportunity to continue building an ongoing relationship with members of Congress and their offices
- Occurs during congressional August recess
- Activities include:
 - Meeting at your legislator's local district office
 - Hosting your legislator at your practice or institution
 - Hosting/attending a local political fundraiser
 - Attending a community event/town hall

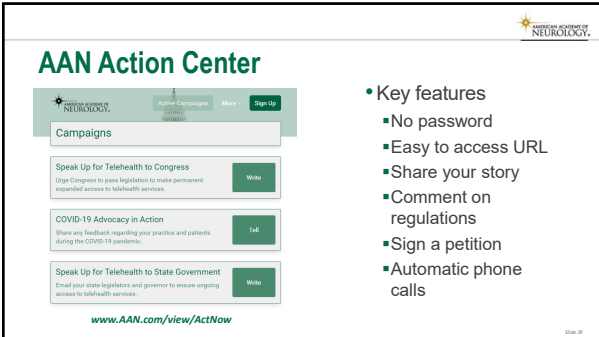


Palatucci Advocacy Leadership Forum

Learn how to become an advocacy leader in your clinic, institution, or community

- Attain skills:
 - Media Relations:** Sharpen your on-camera interview skills, work with reporters, and improve your confidence
 - Grassroots Advocacy:** Get an inside look at how governments work and how to get results
 - Action Planning:** Create an effective plan that identifies your issue and resolves the problem
- Competitive Selection Process:
 - 30 members selected each year
 - Ineligible: students, interns, and senior members
- Worldwide Advocacy Network
 - Trained 532 neurologists from 46 states and 17 countries since 2003
- 2023 dates are TBD
 - <https://www.aan.com/education/palatucci-advocacy-leadership-forum>





AAN Action Center

Neurology | Active Campaigns | Most | Sign Up

Campaigns

Speak Up for Telehealth to Congress
Urge Congress to pass legislation to make permanent expanded access to telehealth services. [Write](#)

COVID-19 Advocacy in Action
Share any feedback regarding your practice and patients during the COVID-19 pandemic. [Tell](#)

Speak Up for Telehealth to State Government
Email your state legislature and governor to ensure ongoing access to telehealth services. [Write](#)

www.AAN.com/view/ActNow

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Capitol Hill Report

- Bi-weekly update on legislative and regulatory advocacy for neurology
- Sent via email and available on AAN.com

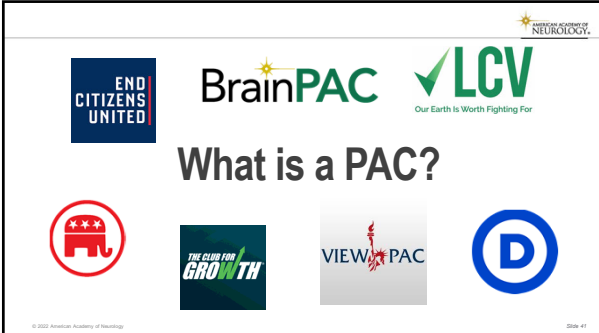
CAPITOL HILL REPORT

Appropriations Bill Favors Neurology Interests

- Key AAN Priorities Included in House Appropriations Legislation
- The AAN Submits Comments Protecting Health IT Interoperability
- House Passes Drug Pricing Package
- Membership Highlights at the 2019 AAN Annual Meeting

[READ NOW](#)


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What is a PAC?

Logos: END CITIZENS UNITED, BrainPAC, LCV (Our Earth Is Worth Fighting For), THE CLUB FOR GROWTH, VIEW PAC, and a blue circle with a 'D'.

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What is BrainPAC?




- AAN's federal political action committee (PAC)
- Separate from AAN's general fund
- Only PAC representing all neurologists
- Tool to support the AAN's advocacy priorities

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What does BrainPAC Do? **Contributes to Campaigns**



```
graph TD; A[Contributions] --> B[Events]; B --> C[Relationships]; C --> D[Better Advocacy]
```

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What are we not?




DAVE GRANLUND www.davegranlund.com

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BrainPAC Contributions

- Voted on by BrainPAC Executive Committee
- Determined by a scorecard
 - Committee Assignments
 - Interactions with the AAN
 - Support of our advocacy issues
 - Other considerations
- Ensures we use funds wisely



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We're Here to Help!

- Provide guidance or sounding board
- Connect you with lawmakers and other key stakeholders
- If you're visiting DC, tell us! We'd love to host you at our new office.

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Questions?

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